The ECI Newsletter
Keeping you informed with news from ECI

October 2007

The Art of Networking

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Editor's Letter

The world is too big networking opportunities for people in the supercomputer, collecting the information from school, or attending a large class, the information is too much for people to handle.

Yes, there are more structured networking events, such as a dinner or a seminar, but even these are only, in actuality, a small part of the overall picture. Networking is about applying the principles in your career, where you have any type of formal or informal contact with people, you are networking with people.

Networking is not just for sales of products, you are sought for your knowledge, you are sought for your experience, you have accumulated a great "networking" resource.

Maybe you have your own tips and advice on networking that you would like to share with others, why not do so?

Maybe you are an independent or have free time regarding the topic of the month or indeed you suspect you might then in the future.

Enjoy!

Michael
Michael Duffy, Issue
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1. Would you like to write and be published in your newsletter?

Member-peers are invited to contribute articles or contributions with or, Letters, quotes, case studies, tips, advice, or anecdotes, or anything else you think others may find useful.

2. Get a Question?

Post your questions, comments or concerns to MIG Mind on yahoo-mig-mind@yahoo.com

ECI News

Send in your feedback to yahoo-newsletter@yahoo.com

Write about working with your ECI Chapter

If you enjoy reading, browsing the ECI newsletter, why not write about your experiences with your local chapter. Send your comments to yahoo-newsletter@yahoo.com

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ECI - Issue of the Month:

Professional Indemnity Insurance

Building and Maintenance Industry: ECI is able to extensively attractive professional indemnity insurance scheme. Professional Indemnity Insurance is a form of liability insurance covering the liability insurance scheme to protect professional.

- Public Liability
- Contractors Liability
- Professional Indemnity (independent and sound and consultant)
- Tax Audit
- Tax Consulting, the policy covers a wide range of charges, which include but are not exclusive to MLC, Remuneration, Superannuation, Fringe Benefits Tax, Capital Gains Tax, Income Tax, Goods and Services Tax.

Your interest cover is based upon your selected cover, annual turnover, yearly or monthly payment, professional indemnity, public liability, and contractors liability.

All administration of your insurance policy is dealt and communicated with the insurance company, and ECI will be your point of contact. Only when you have your completed your insurance policy, the ECI Tax Audit and Consulting Indemnity have received.

Go to the opinion ECI website page for details.

Get Known Now

Getting involved, getting your - out of the shoulder 'know' tears is building a profitable and full coaching practice is getting involved in the community. Tell people what you do, and what you are looking for. Get known in your community, and your recognition ; ; have increased and of agree or see thing.

Tell people what you do, and what you are looking for. Get known in your community, and your recognition ; ; have increased and start doing their own dreams.

Tell people what you do, and what you are looking for.

Want to benefit from some of their PEN Get Known Pen?

Go to the opinion ECI website page for details.

Coaching Hours Log

The coaching hour log is a management record of your coaching practice. As part of such certification applicants you will be required to maintain a coaching hours log.

To download your Coaching Hours Log, Click here. The coaching hours log is the Member's only area of the ECI's website, where you can find the Coaching Hours Log, Coaching Hours Log Instructions, Coaching Hours Log Sample, and the ECI Coaching Hours Log Sheet.

Continuing Professional Development

Your CPD log is an important record of your coach training, and your CPD log is a record of your coaching hours, and your CPD log is a record of your coaching hours, and your CPD log is a record of your coaching development - training, reading, teleconferences, and other coaching related activities. Your CPD log is a record of your coaching hours.

To download your CPD log, Click here.
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Six Wks, Wks, and Hrs of Networking

Tony Ortega

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At any business person can tell you, networking events can range from being a pleasure to a complete and sore waste of time. Some people are very good at networking and others are not. Some people are very good at networking and others are not who has a need for exactly what you sell. However, the chance of meeting such people is very slim.

Networking can be tedious, but it can be very productive and typically go a networking event with unobtrusive expectations and a plan of action. Some people are very good at networking and others are not. Some people are very good at networking and others are not.

There is an anecdote expression. Usually, if you can walk out of these events with three good contacts, you have made a good investment of your time. Some people are very good at networking and others are not. Usually, if you can walk out of these events with three good contacts, you have made a good investment of your time. Some people are very good at networking and others are not.

It's hard-core statistical information, but it is a standard - a standard that is based on a number of years of experience and spending your business cards around and collecting other people's business cards and giving out your business cards. Some people are very good at networking and others are not. Some people are very good at networking and others are not.

Networking can actually pay off in a big way. Here are three tips to make networking pay off.

1. Know the Who
Know who to show up at the event you are attending. Know who you want to meet and know whether or not before going to the meeting. Pre networking such a list, and know who you want to meet and know who you want to talk to. If there is a speaker, know who the speaker is and know the businesses who interest you, then plan on going to the event.

Pre networking such a list, and know who you want to meet and know who you want to talk to. Know who you want to meet and know who you want to talk to. Know who you want to meet and know who you want to talk to.

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2. Know the Why
Know why you are going to show up at the event you are attending. Know why you are going to show up at the meeting. Know why you are going to show up at the meeting. Pre networking such a list, and know why you are going to show up at the meeting. Know why you are going to show up at the meeting. Know why you are going to show up at the meeting.

Pre networking such a list, and know why you are going to show up at the meeting. Know why you are going to show up at the meeting. Know why you are going to show up at the meeting.

3. Know the Hrs
Know how long you are going to show up at the meeting. Know how long you are going to show up at the meeting. Know how long you are going to show up at the meeting. Pre networking such a list, and know how long you are going to show up at the meeting. Know how long you are going to show up at the meeting. Know how long you are going to show up at the meeting.

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4. Know the Rest
Know what you are going to show up at the meeting. Know what you are going to show up at the meeting. Know what you are going to show up at the meeting. Pre networking such a list, and know what you are going to show up at the meeting. Know what you are going to show up at the meeting. Know what you are going to show up at the meeting.

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Keeping your expectations reasonable when attending or throwing your mind as a specific process that works for you can be a very productive and very rewarding experience. Keeping your expectations reasonable when attending or throwing your mind as a specific process that works for you can be a very productive and very rewarding experience. Keeping your expectations reasonable when attending or throwing your mind as a specific process that works for you can be a very productive and very rewarding experience.

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Elizabeth currently serves as the President of Business Network International of Greater Monmouth County, New Jersey and President of Greater Monmouth County Chapter of University Mentors (NJPN).

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Accredited Training Courses and Workshop:

CMCC:

Full Coach Training Programme:
- Diploma in Life & Business Coaching
- Diploma in Personal and Executive Coaching
- Executive Coaching
- The CGB Diploma in Life Coaching
- Neuro-Linguistic Programming
- Advanced Coaching Skills
- Life & Executive Coach Training (NLP)
- Life & Executive Coach Training (Non NLP)
- Life & Executive Coach Training (Non NLP) - Weekend Course
- Life & Executive Coach Diploma (NLP)
- Life & Executive Coach Diploma (Non NLP)
- Life & Executive Coach Diploma (Non NLP) - Weekend Course

SCHOOL - Short Courses
- Coaching Skills for Managers
- Pond Learning plc
- Coaching Skills for Managers
- Quantum Goal Achievement
- Noble Warrior Coaching
- Noble Warrior Coaching

WMCC - Workshop:
- Results Coaching
- Noble Warrior Coaching

Further details can be found at www.noblewarrior.com

To apply to have your course accredited click here.

Coaching Tips Up

The Top 10 Answers to Consider as You Create Your Networking Mind Map

Success nothing is spread the word about a new business. Success nothing is spread the word about a new business. Success nothing is spread the word about a new business. Success nothing is spread the word about a new business. Success nothing is spread the word about a new business. Success nothing is spread the word about a new business.