



## The ECI's Members Update, Offers and Sponsored Workshops

[www.europeancoachinginstitute.org/members/index.php](http://www.europeancoachinginstitute.org/members/index.php)

### ECI Blog



Take this opportunity to read the ECI's newly published [ECI Coaching Blog](#). Categories found include coaching tips, a bookshop, case studies, international coaching, great coffee shops in which to meet, and the latest coaching news.

What hints and tips can you provide for publishing? What great coffee shops do you know that we could include on the international coffee shop page? Let the ECI publish your coaching case studies. Drop us an email to [barbara@the-eci.org](mailto:barbara@the-eci.org).

### How to Avoid Paying Tax on Foreign Property

#### Overview

This unique new guide tells you everything you need to know about paying less tax on overseas property. Whether you're buying a dream holiday home or building an overseas property empire, this invaluable tax saving resource will help you save money both in the UK and abroad.

The guide is completely up to date with key UK and overseas tax changes and is essential reading for:

- Anyone buying property anywhere in the world.
- Those just thinking about buying overseas property – there are lots of tax deductions you can claim even before you buy.
- Owners of overseas holiday homes.
- Buy-to-let investors with overseas rental properties.

Those developing or refurbishing overseas property.

#### What Information is Contained in the Guide

*How to Avoid Tax on Foreign Property* is written in plain English and contains dozens of examples and tax planning tips.

Subjects covered include:

- How to pay less tax on foreign rental income, both in the UK and abroad.
- How to avoid UK capital gains tax on overseas property.
- How to avoid foreign capital gains taxes.
- How to get the taxman to pay for your overseas trips, including:
  - Flights
  - Hotels
  - Meals
- How to get tax relief for costs incurred up to **seven years** before you buy your first foreign property.
- How to avoid VAT at up to 25% on overseas property purchases.
- The benefits and dangers of using a company to buy overseas property.
- How to avoid foreign inheritance tax and wealth taxes.
- How to protect your property from onerous foreign succession laws.
- How to maximise UK tax relief for taxes paid abroad.
- Traps to watch out for in foreign property tax systems.
- A clear and detailed explanation of the new rules for non-domiciled investors.
- The dangers of transferring foreign property – even for married couples.
- How to reduce your foreign currency exchange risks on foreign property.
- How double tax agreements work and how you can exploit them.
- How double tax relief works – when you can claim it and when you shouldn't.
- How paying MORE tax abroad can SAVE you tax in the UK.
- Detailed chapters outlining the very latest property tax rules in some of the most popular destinations including:
  - France
  - Spain
  - Bulgaria
  - Italy
  - Portugal
  - Cyprus
  - Dubai
  - European Union rules



## How to Avoid Paying Tax on Foreign Property (continued)

- Each of the chapters on the featured countries includes:
  - An overview of the tax and legal regime.
  - Taxes paid when you buy your property.
  - Annual taxes on property or wealth.
  - Tax on rental income.
  - Tax on capital gains.
  - Tax on inheritance and gifts.
  - Succession law – who will get your foreign property when you die.
  - When you are treated as a resident for tax purposes and what happens then.
  - Using a company to buy property.

<http://www.taxcafebooks.co.uk/product.php?prodid=for&id=11161>

### About the Author

The Author of How to Avoid Tax on Foreign Property is Carl Bayley. Carl's speciality is his ability to take the complex world of taxation and set it out in the kind of clear language that taxpayers can understand. Carl is also a regular contributor to TV programmes such as the BBC's It's Your Money programme and national newspaper articles on tax matters. He is a member of the governing Council of the Institute of Chartered Accountants in England and Wales.



### Members Offers

The ECI offers their Members with the opportunity to promote their business offers. These offers are not verified by the ECI, and are therefore not subjected to the same scrutiny as the ECI's Accredited Courses and Workshops.

### Build a Booming Business

#### Product Overview

Earn a 6 figure income doing what you love! 7 successful coaches have made this a 'must-have' handbook for building your booming business. It includes everything from 'Office Set Up' to 'Finding Your Market' to 'Making Your Deposits'...

#### Product Details

7 successful Coaches combine over 150 years of business experience to share magical ways to build and maintain your business as a coach. You will develop a comprehensive Marketing Plan using CLI's Miracle Marketing™ Process, learn Twelve Ways to build your product revenue, Mega Ways to Promote Your Business, discover your Life Purpose, your behavioural style as a business person, develop your company's Mission, Vision, Values and Goals, Set up your office, How to Care for the Coach and much more. A must read for new and seasoned Coaches.

eBook - US\$ 24.95

Printed Book - Canada \$39.95

[Click here for more details](#) and the opportunity to purchase the book.

### The Science of Getting Rich

#### Product Overview

**What Happens When 3 Extraordinary Teachers from "The Secret" Come Together to Teach the Science of Getting Rich?**

[The Science of Getting Rich](#) is a timeless classic written in 1910 by Wallace D. Wattles. It is a bold title for a book and suggests that getting rich is a predictable outcome if one can master the principles outlined in the book. Wallace D. Wattles says in his own words, "The ownership of money and property comes as a result of doing things in a certain way. Those who do things in this certain way, whether on purpose or accidentally, get rich."

Certainly, this book is well referenced by many of the great teachers today and it is the same book that inspired Rhonda Byrne to produce that runaway success "the Secret". However, learning how to do things in that "certain way" as described by Wallace D. Wattles may be more challenging for some as the book was written nearly 100 years ago. Some of the language is a little dated and much of its wisdom lost from a modern day perspective. Fortunately, a new training seminar for the Science of Getting Rich has brought the wisdom of this timeless classic back to life for modern readers. Called "the Science of Getting Rich", this program is the most comprehensive training system for mastering Wallace D. Wattles wealth creation philosophies and principles since its creation. It comprises written, audio and live seminar formats for learning, applying and mastering the Science of Getting Rich.

[Click here](#) to learn The Secret Behind The Science of Getting Rich.

### Get Known Now

According to 21 leading coaches, getting known is the best strategy for any coach to attract new clients fast, raise their rates, and start living their own dreams. Stop struggling and start working with Tessa Stowe's (founder of Sales Conversation) Get Known Fast home-study program. This program works with you to get known in your niche.

**Learn from the 21 leading coaches who have revealed how using their time-tested strategic and tactics build their own businesses.** These coaches walk their talk and they are **Chris Barrow, Rhonda Britten, Alexandria Brown,**

Dave Buck, Stephen Fairley, Mark Forster, Marshall Goldsmith, Travis Greenlee, C.J. Hayden, Jonathan Jay, Andrea Lee, Paul Lemberg, Milana Leshinsky, Terri Levine, Michael Losier, Robert Middleton, Steve Mitten, Maria Nemeth, Ernest Oriente, Michael Port, and Sharon Wilson.

This program was created to save you time, money and frustration in growing your own profitable business by simply following the advice, strategies and tactics shared by these high-fee coaches. The ideas in this program are not new, but are tried and tested by the coaches listed above.

[Click here](#) to find out more about Tessa Stowe's Get Known Fast home-study program, get 10 FREE tips straight from the program.

### Professional Indemnity Insurance

This Professional Indemnity coupled with Public Liability insurance for coaches, executive and corporate coaches and coach trainers. In addition there are more than 120 other therapies / disciplines listed that can be included. This cover is available in UK and EIRE and will provide cover of some of your work is overseas (but excluding USA and Canada).

Professional Indemnity covers claims (and the cost of legal representation) of something you "do" wrong professionally. Public Liability is much wider in scope and covers a claim that could be from virtually anyone, because you were doing what you do where you did it! A wide range of possibilities exist – from poisoning with a cup of tea to a trip over a loose carpet. You do not necessarily have to do anything wrong to have a successful claim brought against you under the Public Liability section.

Also covered, product liability – your books and tapes etc and libel or slander! You are covered for coaching by phone, face to face or Internet, at home or in outside accommodation - almost anywhere, even at a public show.

It's all on-line. It's sleek and streamlined and your policy can be on risk, once payment is made, virtually instantly.

Complete details of this insurance are available by [clicking here](#). You can contact Westminster Indemnity direct on 0800 5353 666 (within UK), please mention you are calling as a result of details found here. All other contact details are available from the link above.

### TAXCafe®

The ECI has teamed up with TAXCafe® to bring you a variety of useful resources to help you pay less capital gains tax, inheritance tax & other taxes.

[Click here](#) for more details.

### Sponsored Workshops

The ECI offers their Members with the opportunity to promote their workshops and short courses. It is important to note that these short courses and workshops are *not verified* by the ECI, and therefore they are not subject to the same scrutiny as the ECI Accredited Courses and Workshops.

PLEASE LET THESE MEMBERS KNOW THAT YOU BOOKED THEIR SHORT COURSES OR CONTACTED THEM THROUGH THE ECI.

### "Give Yourself the Gift of Health"

Organisation name: Rainbow Promise Health.

Organisation location: rural France  
2 1/2 hrs south of several north west ports  
(nearest airport Rennes)

Short description: **WHO is this course suitable for? Everyone:**

- who believes health is their responsibility
- with a persistent health issue
- who feels sluggish and needs to recharge their batteries
- committed to improving their long term health
- low in energy or motivation
- seeking a health maintenance programme
- wanting their future to be healthier than their past

**WHAT does the Living Foods course covers:**

- An introduction to living foods and the naturopathic principles
- How to create a living foods kitchen - sprouting and indoor greens
- Balanced eating, food combining, transitional and healing foods
- The digestion system and colon care
- Food / juice demos and using / choosing equipment
- The importance of maintaining acid / alkaline pH balance
- Fasting / detoxing for rejuvenation.

How and When: You have 3 options, choose which one suits you, your situation, and your budget:

- 1) Saturday and Sunday
  - suitable for busy individuals, couples and small groups.

Course Fee is £295.00 per person.



## "Give Yourself the Gift of Health" (continued)

- 2) Monday to Friday  
- for those seeking a program that includes a choice of holistic treatments, meditation, yoga, sauna, guided walks, additional food prep sessions and 1 - 1 coaching.  
Course Fees £795.00 per person.
- 3) Tailored retreats and supervised detox programmes  
- details on request in line with the equinox.
- BONUS - you'll receive the inspiring book Living Foods for Radiant Health (RP £12.99).

Fees: Fees include VAT. Additional cost for accommodation.

Venue: Pays de Loire, France

Contact details: Dawn Campbell, CECI  
The Wise Health Coach, Mentor & Living Foods Practitioner  
e: [dawn@rainbowpromisehealth.co.uk](mailto:dawn@rainbowpromisehealth.co.uk) to make a booking or for additional information

## "Putting Ageing into Perspective"

Organisation name: Mowat Research Ltd.

Organisation location: Aberdeen, Scotland.

Short description: Putting Ageing into Perspective: a short course for coaches who wish to enhance their knowledge, skills and attitudes around ageing.

This day long masterclass will look at the social process of ageing and its implications for individuals and groups. It is intended to contribute to the continuing professional development of coaches. Ageing is part of the normal progress of life and affects us all in all our different roles. Coaches who help people deal with day to day problems and life decisions in different settings come across the issues of ageing all the time although often under different guises. This short course aims to upskill coaches of all kinds in matters around ageing.

Outline and Content: **Module 1:** The ageing process: implications for self  
*Attitudes to ageing and our own ageing experience*  
**Module 2:** Successful Ageing?  
*The concept of successful ageing, its relationship to resilience and its value as a practical tool*  
**Module 3:** Ageing and the workplace  
*The ageing workforce and the implications for individuals for non retirement and work flexibility*  
**Module 4 :** Spirituality and Ageing  
*The spiritual journey and ageing: making ageing an opportunity for creative growth*

Dates: Tuesday, 25<sup>th</sup> March, 2008

Time: 9.30 – 5 pm- Registration from at 8.30 am  
please email [harriet.mowat@mowatresearch.co.uk](mailto:harriet.mowat@mowatresearch.co.uk) for additional dates.

Venue: The Hilton Room, Express by Holiday Inn – Aberdeen City Centre, Chapel Street, Aberdeen AB10 1SQ. This is a short walk from the railway station (15 minutes). Taxi's from the airport take about half an hour.

Price: £130 including VAT. This includes lunch, refreshments, and a pack of course materials.

Certification: Those who complete the course will receive a certificate of completion, identifying the knowledge, attitudes, and skills covered in the day. Accreditation of the course through the ECI is pending.

Added Value Option: On completion of the short course participants can elect to sign up for a further module which offers a practical application and CPD certificate via distance learning and coaching supervision.

About Mowat Research: Mowat Research Ltd is a small research and development company which specializes in the social implications of ageing. Dr Harriet Mowat is the managing director of the company and will lead the course. Dr Mowat is an expert in this field with a background in sociology, gerontology and research. The modules in the course bring together this expertise in a way that is specifically helpful to coaches.

Contact details: e: [harriet.mowat@mowatresearch.co.uk](mailto:harriet.mowat@mowatresearch.co.uk)  
t: 0044 (0)1224 639754  
m: 0044 (0)7771 751188



## "The Positive Parenting Made Easy"

Organisation Name: Positive Parents – Confident Kids Coaching Ltd.

Organisation Location: Surrey, United Kingdom.

Short description: During this one-day intensive workshop you will unlock your parenting potential.

- Discover the secret to parenting success



## "The Positive Parenting Made Easy" (continued)

- Develop your own inner confidence
- Learn strategies for developing a positive mindset
- Explore your discipline and boundary setting
- Learn new ways to communicate effectively with your kids
- Feel more energised, focused and excited about your family's future

This workshop is created and led by Sue Atkins, Britain's leading Parent Coach and the best-selling author of books including "Raising Happy Children for Dummies" and "If Men are from Mars and Women are from Venus then what Planet's my Teenager On?"

Dates: Thursday 24<sup>th</sup> April, 2008  
Tuesday 3<sup>rd</sup> June, 2008  
please email [info@positive-parents.com](mailto:info@positive-parents.com) for additional dates

Venue: Stanhill Court Hotel, Charlwood, Surrey RH6 0EP  
M25/M23 (Junction 9)  
nearest train station Gatwick Airport 5 miles  
nearest airport Gatwick Airport 5 miles

Time: 9.30am - 4.30pm (registration starts at 9.00am)

Price: £135 inc VAT @ 17.5%  
£115 inc VAT @ 17.5% (for friends or partners)

Contact details: [click here](#) to register for this workshop or for more information

## Accredited Courses and Workshops

### CTECI – Full Coach Training Courses

<input checked="" type="checkbox"/>	Diploma in Life & Business Coaching Mindstream	<a href="mailto:info@mindstream.ie">info@mindstream.ie</a>	
<input checked="" type="checkbox"/>	<i>Diploma in Life Skills Development &amp; Life Coaching</i> <i>Life &amp; Executive Coaching Institute</i>		<i>accreditation applied for</i>
<input checked="" type="checkbox"/>	<i>Diploma in Management and Executive Coaching</i> <i>International Coaching and Training Institute</i>		<i>accreditation applied for</i>
<input checked="" type="checkbox"/>	Diploma in Personal and Executive Coaching Executive Coaching Solutions Limited	<a href="mailto:info@ecsl.eu">info@ecsl.eu</a>	
<input checked="" type="checkbox"/>	LCH Diploma in Life Coaching (The) Achievement Specialists	<a href="mailto:enquiries@achievementspecialists.co.uk">enquiries@achievementspecialists.co.uk</a>	
<input checked="" type="checkbox"/>	Life & Executive Practitioner Coach Diploma Noble Manhattan Coaching	<a href="mailto:info@noble-manhattan.com">info@noble-manhattan.com</a>	
<input checked="" type="checkbox"/>	Life & Executive Senior Coach Diploma Noble Manhattan Coaching	<a href="mailto:info@noble-manhattan.com">info@noble-manhattan.com</a>	
<input checked="" type="checkbox"/>	Life & Executive Master Coach Diploma Noble Manhattan Coaching	<a href="mailto:info@noble-manhattan.com">info@noble-manhattan.com</a>	
<input checked="" type="checkbox"/>	Professional Certified Power Coach® Program Coaching and Leadership International Inc.	<a href="mailto:Betska@CoachingandLeadership.com">Betska@CoachingandLeadership.com</a>	

Further details on all these courses and workshops can be found at  
[http://www.europecoachinginstitute.org/coach\\_training/programme.php?Level=CTECI](http://www.europecoachinginstitute.org/coach_training/programme.php?Level=CTECI)

### SCECI – Short Courses

<input checked="" type="checkbox"/>	Coaching Skills for Managers Reed Learning plc	<a href="mailto:tim.runacre@reed.co.uk">tim.runacre@reed.co.uk</a>	
<input checked="" type="checkbox"/>	<i>Putting Aging into Perspective</i> <i>Mowat Research Ltd.</i>		<i>accreditation applied for</i>

- Quantum Goal Achievement  
Noble Manhattan Coaching

[info@noble-manhattan.com](mailto:info@noble-manhattan.com)



Further details on all these courses and workshops can be found at  
[http://www.europecoachinginstitute.org/coach\\_training/programme.php?Level=SCECI](http://www.europecoachinginstitute.org/coach_training/programme.php?Level=SCECI)

WSECI – Workshops

- Results Coaching  
Noble Manhattan Coaching

[info@noble-manhattan.com](mailto:info@noble-manhattan.com)



Further details on all these courses and workshops can be found at  
[http://www.europecoachinginstitute.org/coach\\_training/programme.php?Level=WSECI](http://www.europecoachinginstitute.org/coach_training/programme.php?Level=WSECI)

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If you have any members offers, workshops, short courses, articles, success stories, or any input that you would like to contribute towards the ECI's newsletters, please email your details to the email address provided or your newsletter contribution to [Anna Cairo](#).



## The ECI Industry Newsletter

A force for good in coaching!

Please don't forget to promote the ECI to like-minded friends and clients by forwarding them a copy.

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